

**ARTICULATION AGREEMENT
BETWEEN
STATE UNIVERSITY OF NEW YORK
COLLEGE AT ONEONTA AND
SUNY BROOME COMMUNITY COLLEGE**

**SUNY BROOME COMMUNITY COLLEGE
BUSINESS ADMINISTRATION
ARTICULATED TO
SUNY ONEONTA- BUSINESS ECONOMICS**

This agreement is intended to facilitate the transition of graduates from an associate degree program at SUNY Broome Community College (SUNY Broome) to a baccalaureate degree program at SUNY Oneonta (Oneonta). Oneonta and SUNY Broome recognize their responsibility to students from their region, as well as from the rest of New York State, to insure a smooth transition from a two-year institution. Both institutions have made a strong commitment to help transfer students maximize their opportunities.

AGREEMENT

1. SUNY Broome students who have graduated or will graduate with an Associate in Science (A.S.) in Business Administration and apply by the Oneonta published deadline and meet the admission criteria published in the current Oneonta college catalog, will be admitted to the Bachelor of Science (B.S.) degree program in Business Economics as matriculated students with junior status at Oneonta.
2. Table 1 shows SUNY Broome A.S. Business Administration degree requirements and Oneonta equivalent courses. As detailed in Table 1, Oneonta will accept a maximum of 75 semester hours from SUNY Broome toward fulfilling B.S. Business Economics degree requirements. Further information on Oneonta's transfer credit policy can be found on its website, [Transfer Credit](#).
3. Oneonta will advise SUNY Broome of any changes to the course equivalencies listed in this agreement.
4. Students are advised to consult both the SUNY Broome and Oneonta college catalogs regarding any modifications or changes to program requirements.
5. This agreement will come into effect on September 1, 2021. Each institution will make a good faith effort to regularly update the other institution regarding any changes to programs and requirements. This is a joint effort on the part of both institutions to help transfer students maximize their transferability.
6. This agreement will be reviewed in the fall of 2026 by contact among the articulation coordinators and department chairpersons/directors/coordinators at both institutions. Each

institution assumes responsibility for making this a viable and workable agreement for interested students.

7. Each institution may carry out publications and marketing of this agreement. This can include, but is not limited to, printed material, websites, and inclusion of admissions material.

To be assured admittance to the B.S. Business Economics program at Oneonta under the terms of this agreement, all students must:

- be in good academic and student standing with SUNY Broome,
- have a minimum SUNY Broome cumulative grade point average (GPA) of 2.5,
- have completed and been awarded the A.S. Business Administration degree,
- have followed the prescribed process in applying to Oneonta and furnished a final transcript with the degree posted, and
- have earned a grade of D- or higher in each course that is to be transferred.

Exceptions to the above requirements may be made by Oneonta on a case-by-case basis.

Upon acceptance to Oneonta, students who are transferring into the B.S. in Business Economics with a SUNY Broome A.S. Business Administration degree will:

- be provided a transfer credit evaluation and advisement document outlining coursework to be completed,
- be awarded junior status,
- be considered for all Transfer Scholarships available through the Office of Admissions without filing any additional paperwork, and
- be advised toward the successful completion of degree requirements by their academic department.

Oneonta will extend every opportunity to help full time students who begin their Oneonta courses in the fall semester to complete the B.S. Business Economics degree in two additional years of full-time study. The course selection included in this articulation may be subject to change as new requirements are established for B.S. Business Economics majors

The primary contact person at SUNY Broome College is Valerie Carnegie, Chairperson, Career and Transfer Services Department, SUNY Broome Community College, 907 Front Street, Binghamton, NY 13905.

The primary contact at SUNY Oneonta is Donna Johnson, Coordinator of Articulation and Transfer Credit, SUNY Oneonta Welcome Center, 108 Ravine Parkway, Oneonta, NY 13820.

SUNY ONEONTA – GENERAL EDUCATION 3

UNDERGRADUATE DEGREE & GEN ED 3 REQUIREMENTS

These requirements are TENTATIVE for students matriculating or choosing curricula in the 2020-2021 terms.

DEGREE REQUIREMENT

Completion a minimum of 120 s.h.

1. Some majors require more than 120 s.h. Review the college catalog major listings for more information.

2. Students are limited in the number of PHED activity (PACT attribute) s.h. they may earn as part of their degree. For students who matriculated prior to Fall 2009, the maximum number of PACT s.h. is 6. For students who matriculated Fall 2009 or after, the maximum number is 12. Any excess beyond the maximum permitted will require an equal number of additional non-PACT s.h.

Bachelor of Arts (B.A.) – completion of a minimum of 90 s.h.

Bachelor of Science (B.S.) - completion of a minimum of 60 s.h.

Bachelor of Fine Arts (B.F.A.) – completion of a minimum of 30 s.h.

Completion a minimum of 45 s.h. of 200 & 300 level courses

Completion of General Education 3 (GE3) (30 s.h. with 7 of 10 areas met including Oral Skills)

Completion of an Oral Skills course and one of the SUNY GE3 courses from NS3 or SS3.

Completion of a minimum of 45 s.h. in residence (Oneonta coursework).

30 of the last 60 s.h. must be completed with Oneonta coursework.

One-half of any major/minor must be completed with SUNY Oneonta coursework.

Completion of a maximum of 60 s.h. in the department of the major for B.A. and B.S. degrees*

Completion of a maximum of 90 s.h. in the department of the major for the B.F.A. degree

**Exception: Majors in the department/schools of Human Ecology; Economics & Business; Foreign Languages; English; Mathematics, Comp. Sci & Stats; and Communication & Media may have no more than 60 s.h. in any single discipline. For Human Ecology, the single discipline groups are FOOD & NUTR; CONS, CHLD, & FAMS; and FASH. For English, the single discipline groups are ALIT, ELIT, WLIT & LITR; LING; and COMP.*

Completion of a minimum of 60 s.h. of non-major (department) coursework for B.A. and B.S. degrees*

Completion of a minimum of 30 s.h. of non-major (department) coursework for the B.F.A. degree

**Exception: Majors in the department/schools of Human Ecology; Economics & Business; Foreign Languages; English; Mathematics, Comp. Sci & Stats; and Communication & Media need at least 60 s.h. outside a single discipline from their field of study. For Human Ecology, the single discipline groups are FOOD & NUTR; CONS, CHLD, & FAMS; and FASH. For English, the single discipline groups are ALIT, ELIT, WLIT & LITR; LING; and COMP.*

All courses in the major/minor core must be taken for a letter grade unless offered P/F only.

No more than two courses may overlap between or among majors/minors. Any excess in overlap requires the completion of additional coursework in the field.

Exception: Education majors with non-education dual majors have no overlap restriction.

A minimum 2.00 GPA is required.

- OVERALL GPA – calculated using all courses completed at SUNY Oneonta.

- MAJOR GPA – calculated using the highest SUNY Oneonta grades earned to complete the minimum major requirements.

- MINOR GPA – calculated using the highest grades earned to complete the minimum minor requirements.

Some majors have higher GPA and minimum grade requirements. See the College Catalog major and course descriptions for details.

SUNY BROOME COMMUNITY COLLEGE

TRANSFER TO SUNY ONEONTA EQUIVALENCY TABLE

Transfer Course Equivalencies									
SUNY Broome: Business Administration Major, A.S.				SUNY Oneonta: Business Economics Major, B.S.					
Course #	Course Title	SUNY TP	s.h		Course	Equivalent Course Title	TP	Gen Ed (GE), Liberal Arts (LA), Upper Division (UPP)	s.h.
Fall Semester 1					Fall Semester 1				
BUS 122	Self-Management	x	3		BUS 10E	Business Elective			3
BUS 100	Financial Accounting I	x	4		ACCT 10E	Accounting Elective			4
BUS 118	Business Law I	x	3		LAW 10E	Law Elective			3
BUS 141 and BUS 238	Marketing Marketing Research	x	3 3		MKTG 261	Fundamentals of Market (students must take BUS 238)		UUP	6
ENG 110	College Writing I	X	3		COMP 100	Composition		BC3, LA	3
Spring Semester 2					Spring Semester 2				
BUS 101	Financial Accounting II	x	4		ACCT 100	Financial Accounting			4
BUS 115	Business statistics	x	3		STAT 101	Intro to Statistics		M3, LA	3
BIT 200	Spreadsheets w/ Bus Appl	x	3		INTD 107	Intro to Spreadsheets Appl.			3
BUS 246	Principles of Management	x	3		MGMT 241	Fund of Management		UUP	3
Fall Semester 3					Fall Semester 3				
BUS 210	Managerial Accounting	x	4		ACCT 122	Managerial Accounting			4
MAT 133 MAT 146	College Algebra for Business or Business Calculus	x	3		MATH 10E MATH 105	MATH Elective Pre-Calculus		M3, LA	3
Gen Ed	US History, FLAN	x	3		Elective	General Education			3
BUS 215	Managing Diversity In Organizations		3		MGMT 10E	Management Elective			3
ECO 110	Microeconomics	x	3		ECON 111	Principles of Microeconomics		SS3, LA	3
Fall Semester 4					Fall Semester 4				
Gen Ed	Lab Science		4		Elective	General Education		SS3	4
Gen Ed or ENG 220	Literature or Communicating about Ideas & Values		3		Elective COMP 20E	General Education COMP Elective		H3, LA	3
Gen Ed	Western Civilization or Arts or Other Western Civilizations		3		Elective	General Education		WC3, LA	3
ECO 111	Macroeconomics		3		ECON 112	Principles of Macroeconomics		SS3, LA	3
BUS 116	International Business		3		BUS 10E	Business Elective		SS3, LA	3
Total Credits Transferred						64			
						64 of 120 = 56 Total remaining required credits 24 of 60 = 36 s.h. of Liberal Arts remaining 6 of 45 = 39 s.h. of Upper division course work			
						Remaining Credits Needed for BS (36 LA, 39 UPP)			
						56			

Total: 57 s.h. Highlighted courses taken at the two- year college

Study Within the Major Field: 42 s.h.

- ACCT 100 - Financial Accounting 3 s.h.
- ACCT 122 - Managerial Accounting 3 s.h.
- ECON 111 - Principles of Microeconomics 3 s.h.
- ECON 112 - Principles of Macroeconomics 3 s.h.
- ECON 211 - Intermediate Microeconomic Theory 3 s.h.
- ECON 212 - Intermediate Macroeconomic Theory 3 s.h.
- FINC 231 - Corporation Finance 3 s.h.
- LAW 222 - Legal Environment of Business 3 s.h.
- MGMT 241 - Fundamentals of Management 3 s.h.
- MGMT 343 - Organizational Behavior 3 s.h.
- MGMT 345 - Strategic Management 3 s.h.
- MGMT 353 - Production & Operations Management 3 s.h.
- MIS 351 - Management Information Systems 3 s.h.
- MKTG 261 - Fundamentals of Marketing 3 s.h.- *only if students also take BUS 238*

Courses in Related Areas: 15-16 s.h.

- STAT 101 - Introduction to Statistics 3 s.h.
- MATH 105 - Pre-calculus 3 s.h.

or

- MATH 223 - Calculus I 4 s.h.
- INTD 106 - Fundamentals of Word Processing 1 s.h.
- INTD 107 - Introduction to Spreadsheet Applications 1 s.h.
- INTD 108 - Introduction to Database Applications 1 s.h.

or

- CSCI 100 - Introduction to Computing Technology 3 s.h.
- COMP 100 - Composition 3 s.h.
- COMM 100 - Introduction to Communication 3 s.h.

or

- COMM 110 - Public Speaking 3 s.h.

or

- COMM 225 - Argumentation 3 s.h.

or

- COMM 227 - Small Group Communication 3 s.h.

Note:

Restrictions: Advancement in the major is based upon maintaining satisfactory performance.




A grade of "C" or better must be maintained in all required course work.

Note: Oneonta will implement a new course numbering system effective fall 2022. The major requirements listed in the agreement will not change. The agreement will remain in effect under our current numbering system.


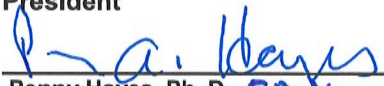


SIGNATURE PAGE

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SUNY BROOME COUNTY COMMUNITY COLLEGE AND SUNY ONEONTA
Business Administration Major, A.S.
ARTICULATED TO
SUNY ONEONTA- Business Economics Major, B.S.

SUNY ONEONTA

 7/13/2021
Dennis Craig, Date
Acting President
Richard Lee as of July 1, authorized by LK
Leamor Kahanov, Ph. D Date 7.6.21
Provost/Vice President for Academic Affairs
 6/23/21
Elizabeth Dunn, Ph. D Date
Interim Dean, School of Business & Economics
 06.23.21
MS. Karen A. Brown Date
Executive Director of Admissions

SUNY BROOME COUNTY COMMUNITY COLLEGE

 Kevin Drumm, Ph. D Date
President
 7/14/21
Penny Hayes, Ph. D ~~Ph. D~~ ^{ED.D} Date
Vice President for Academic Affairs
 15 July 2021
J.M. Anderson Date
Jeffrey M. Anderson
Michael Kinney, Ph. D
Associate VP & Dean of LA & Professional Studies
 7/15/2021
Gian Roma Date
Chairperson of Business Programs

